GROWING TOGETHER

2018 Annual Report
**WHO WE ARE**

**Mission**

NPH USA transforms the lives of vulnerable children in Latin America and the Caribbean by supporting the homes, health services and educational programs of Nuestros Pequeños Hermanos (NPH, Spanish for “Our Little Brothers and Sisters”). Together, we help children overcome poverty and become leaders in their own communities.

**WHO WE SERVE**

Founded in 1954 by Fr. William B. Wasson, NPH is fully supporting nearly 3,100 boys and girls in nine countries. An additional 3,200 community children receive scholarships, meals, health care and other support. More than 114,000 services were provided through community outreach programs in 2018.

**WHERE WE SERVE**

**Mexico**

Opened: 1954
Children/youth fully supported: 719
Total services provided: 1,677
Features: The main home in Micatitlan has a clinic, chapel, farms, and primary and secondary schools. There are homes and a vocational high school in Cuernavaca, and a home in Matamoros.

**El Salvador**

Opened: 1999
Children/youth fully supported: 142
Total services provided: 583
Features: School (grades K-9), vocational workshops, farms and greenhouse

**Nicaragua**

Opened: 1994
Children/youth fully supported: 155
Total services provided: 445
Features: School (grades K-11), vocational workshops, farms and greenhouse

**Peru**

Opened: 2004
Children/youth fully supported: 100
Total services provided: 101
Features: 37 acres of land, solar water heaters, water treatment system, playground, clinic, and therapy center

**Haiti**

Opened: 1987
Children/youth fully supported: 981
Total services provided: 99,155*
Features: The main home is on 15 acres at 5,000 feet above sea level in Kenscoff. It has a primary school (grades K-8) and farm. There is a pediatric hospital, plus rehabilitation centers, homes and schools in Tabarre.

**Dominican Republic**

Opened: 2003
Children/youth fully supported: 211
Total services provided: 1,279
Features: 50 acres of land, school (grades K-11) and gardens.

**Honduras**

Opened: 1985
Children/youth fully supported: 462
Total services provided: 12,031
Features: School (grades 1-6), garden and clinic

**Bolivia**

Opened: 2005
Children/youth fully supported: 110
Total services provided: 177
Features: School (grades 1-6), garden and clinic

* National Director was raised at an NPH home.

Totals are as of December 31, 2018.

Total services provided includes children and youth fully supported, and youths and adults who receive support such as scholarships, in-kind donations and medical/social services.

*Includes St. Damien Pediatric Hospital.
We are people who want to see NPH continuously growing, and we can contribute with experiences that make positive change.

Leslye, university student
NPH Mexico
Pictured above (second from left)
FROM THE NATIONAL BOARD CHAIR AND NPH USA CEO

Dear Friends,

An annual report is more than a report card on an organization’s performance. Instead, the annual report is an opportunity to highlight past accomplishments. For more than 60 years, NPH has been helping children, families and communities accomplish great things and achieve their dreams. We do this by providing unconditional love, security and support. This would not be possible without you.

With your help NPH USA raised $19.1 million in 2018 for our work in Bolivia, the Dominican Republic, El Salvador, Guatemala, Haiti, Honduras, Mexico, Nicaragua and Peru. In 2018, NPH provided over 114,000 services to people who confront difficult, dangerous, and sometimes violent situations daily.

One young woman who faces challenges on a daily basis is Darlene. Born with hemiplegia, a disability which affects the motor skills of the body, she arrived at our home in Haiti in 1994. She was 7 and her family was unable to provide the care that she needed. Since then, Darlene has grown up with the love and support of her NPH family, become an assistant teacher in our Special Needs School, and developed a love for riding horses. Over the years, Darlene became so talented with riding horses that she now competes in international equestrian competitions. Recently, Darlene was selected as part of a 24-person delegation to represent Haiti in the Special Olympic World Games in Abu Dhabi. And in Denmark, Darlene won the “Against All Odds” award from the International Equestrian Federation.

NPH transforms lives by providing consistent support to children and families as they dream big and achieve great successes – “Against All Odds.” 2018 was no different. Whether providing support in the form of health services at the St. Damien Pediatric Hospital in Haiti, child care at the community daycare center in El Salvador, scholarships for community children to attend our Montessori school in Guatemala, or a loving family in any of the nine countries where we have homes, NPH empowers children, families, and communities to reach great achievements, “Against All Odds.”

We can only turn the odds in the right direction with your support.

Thank you for the trust you have given us to make the dreams of many individuals into realities. Through your compassion and generosity, we will continue helping children grow to their full potential, shaping better futures for themselves, their families and their communities.

Our deepest gratitude,

John Shinsky
National Board of Directors Chair
NPH USA

A. Frank Donaghue
President and Chief Executive Officer
NPH USA
2018 Financial Report

In 2018, thanks to the continued generosity of our loyal supporters, NPH USA raised a total of $19.1 million in donor contributions. Out of this amount, $17 million was received in the form of cash and $2.1 million in the form of donated goods. This level of donor support allowed NPH USA to in-turn provide NPH International with $15.3 million of funding for programs benefiting children and their families. Notably, as NPH USA continues to grow the financial support it provides to NPH International, the organization maintains an efficient fundraising operation. In 2018, the organization achieved a respectably lean program ratio of 78%.

To put some perspective to the achievements of 2018, it is important to reflect on the progress that has been made over the last seven years. In 2011, NPH USA raised a total of $14.4 million in donor contributions, $8.8 million in cash and $5.6 million in donated goods. At that time, NPH USA was able to provide $12.1 million in total financial support to NPH International.

Although, progress can easily be observed by the growth in both the total amount raised and in the total amount contributed to NPH International, progress can be more fully appreciated when the change in the make-up of donor contributions is understood. Over the last seven years, due to increased restrictions on the types of donated medical supplies that can be transported and used by our NPH homes, NPH USA has reported a decrease in donated goods. During the same period, however, NPH USA has nearly doubled the amount of cash contributions it raises annually. Therefore, it is the growth in cash contributions that most adequately speaks to the fundraising progress made by NPH USA over the seven-year period.

On behalf of all the children and families that benefit from the work of NPH, thank you for your generous support. Without you, none of this would be possible.

Christian Emanuel Delgado
Chief Financial Officer & Chief Operating Officer
NPH USA

“I am very grateful and I know that I cannot pay back those who have helped me, but I want to inspire people to help others.”

Aron*, year of service youth and published poet, NPH Guatemala
*Name changed to protect privacy.

Photo by Sofia Lopez.

NPH Haiti, NPH Nicaragua, and NPH Peru
Photos by Billy Jean, Emily Doyle and Cindy Supanta
2018 Financial Highlights

The financial data on this page contains data for NPH USA. It has been extracted from our 2018 Audited Financial Statements, which are available upon request. For data on the Father Wasson Legacy Endowment, Inc., see pages 16 - 17.

Assets and Liabilities

<table>
<thead>
<tr>
<th>ASSETS</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and Cash Equivalents</td>
<td>$5,385,414</td>
</tr>
<tr>
<td>Receivables and Prepaids</td>
<td>262,934</td>
</tr>
<tr>
<td>Investments and Endowments</td>
<td>974</td>
</tr>
<tr>
<td>Beneficial Interests in Trusts</td>
<td>2,628,119</td>
</tr>
<tr>
<td>Fixed Assets (Net)</td>
<td>315,611</td>
</tr>
<tr>
<td>Other Assets</td>
<td>32,983</td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td><strong>$8,626,035</strong></td>
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<table>
<thead>
<tr>
<th>CURRENT LIABILITIES</th>
<th></th>
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<tbody>
<tr>
<td><strong>$1,003,970</strong></td>
<td></td>
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</table>

<table>
<thead>
<tr>
<th>NET ASSETS</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Without Donor Restrictions</td>
<td>4,912,033</td>
</tr>
<tr>
<td>With Donor Restrictions</td>
<td>2,710,032</td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES AND NET ASSETS</strong></td>
<td><strong>$8,626,035</strong></td>
</tr>
</tbody>
</table>

2018 Functional Expenses: $19,547,648

- Program Services 78% ($15.2M)
- Management & General 8% ($1.5M)
- Fundraising 14% ($2.7M)

2018 Sources of Revenue: $19,191,533

- Contributions 68%
- Bequests 8%
- In-Kind Donations 11%
- Special Events 13%

The chart above excludes investment income.
Community Outreach

All of the NPH homes assist people in their communities in a variety of ways. The homes with their own schools offer scholarships to local children and those with clinics provide health care services. Other programs include offering vocational education to unemployed adults in the Dominican Republic and providing child daycare to working mothers in Honduras. In addition, the homes provide disaster relief when needed.

114,566

services provided through community outreach programs
**2018 Highlights**

**BOLIVIA**
- Renovated five houses with durable roofs, windows and walls

**DOMINICAN REPUBLIC**
- Developed Saturday vocational and art workshops

**EL SALVADOR**
- Provided high school and university scholarships for community students

**GUATEMALA**
- Revitalized girls’ empowerment program

**HAITI**
- Built multipurpose facility for special needs program

**HONDURAS**
- Increased participation in NPH OneFamily program

**MEXICO**
- Welcomed 70+ indigenous children from Guerrero

**NICARAGUA**
- Helped more families through special needs outreach program

**PERU**
- Launched cultural dance and music program

Photos by Katie Johnson, Gabbie Risolvato, Carmina Salazar, Sofia Lopez, Alex Hanel, Vanessa Cruz, Hunter Johnson, and Stefan Winkelmann
Kate Fogler - pictured on an immersion trip to NPH Honduras - serves on the NPH USA Northwest Associate Board which engages young people in our mission and raises funds for our work.

Photo by Belinda Roda
Preparing for Lives of Service Leadership

The Seattle Institute was founded in 2011 to continue Father Wasson’s legacy by developing a future generation of leaders for our NPH homes. The curriculum is based on principles of servant leadership and grounded in our NPH philosophy.

Each participant:
• Lives with a homestay
• Works with an intergenerational mentor
• Studies intensive English at a community college
• Participates in job-shadowing, workshops, service activities and more
• Is coached in their personal growth by the program director and supporters

This program is made possible with support from

Fundación MAPFRE

and many individuals, families and organizations throughout the Northwest.

Thank you for making an extraordinary investment in our future leaders!

43 total graduates since 2011
26 attend university
27 work full-time
22 employed by NPH

Class of 2018 - 2019

FANY
Honduras
Nursing student

“I am excited to see myself grow, learn and develop in ways that I never thought I would.”

LIAMAR
Nicaragua
Accounting student

“I hope to grow as a leader to better serve my NPH family or our community in a positive way.”

MOISES
Guatemala
Psychology student

“I want to help my NPH family, my biological family, and the society that I live in.”

RAFAEL
Peru
University graduate

“I want to develop my leadership abilities and to serve my community.”

RICARDO
Dominican Republic
Medical student

“To me, leadership is finding a way to serve others and positively influence their lives.”
Nurse and International Volunteer Alaina Hall of Plymouth, MN, (pictured at left) was one of nine winners of a $100,000 prize in funding for University of Pennsylvania seniors to design and undertake post-graduation projects that make a positive, lasting difference in the world. Alaina’s nonprofit project – Healthy Pequeños (Healthy Little Ones) – is a nurse-led health-promotion effort that aims to address the global health problem of infectious disease in children. Working in partnership with NPH Mexico, her goal is to improve health education for children and their caregivers, strengthen infection screening and identification processes, and reduce exposure to infection-causing pathogens by providing filtered water and repairing damage to local sewage structures.

INTERNATIONAL VOLUNTEER PROGRAM
GIVE A YEAR, GAIN A LIFETIME OF LOVE.

The NPH USA International Volunteer Program sends qualified individuals, married couples and families to support the staff and children living at the NPH homes. Volunteers commit to at least one year of service, live on-site and hold a full-time job. They are provided with room and board, health insurance, access to basic medical care, and a modest stipend, but pay for their own travel expenses.

37 U.S. volunteers served for six months or more

11 Education
4 Caregivers
2 Speech Language Pathologists
2 Social Work/Youth Development
7 Healthcare
5 Administration
4 Communication

$86,025 estimated salary savings

RIGHT: Sean Hawkinson of Plymouth, MN, English teacher at NPH Honduras; Gabbie Risolvato of West Des Moines, IA, Communications Officer/Sponsorship Assistant at NPH Dominican Republic; Thomas Dempsey of Ventura, CA, Environmental Program Coordinator at NPH Guatemala; Katie Johnson of Chicago, P.E. and Music teacher at NPH Bolivia

Photos by Ivan Sotelo, Arielle Augustine, Gabbie Risolvato, Sofia Lopez, and Carina Eckl
CHILD SPONSORSHIP PROGRAM: CONNECTING SUPPORTERS AND CHILDREN

The NPH USA Child Sponsorship Program connects caring people in the U.S. with individual children living at the NPH residential care facilities or with family with ongoing support from NPH. Sponsors (Godparents) generously give recurring financial support to help us provide the children we serve with nutritious food, clothing, medical care, an education, and a safe place to live. In many cases, sponsors have the unique opportunity to encourage and bond with their sponsored child through the exchange of letters and in-person visits.

<table>
<thead>
<tr>
<th>Region</th>
<th>Sponsorships</th>
<th>Revenue</th>
</tr>
</thead>
<tbody>
<tr>
<td>Northwest</td>
<td>1,231</td>
<td>$656,823</td>
</tr>
<tr>
<td>Southwest</td>
<td>1,561</td>
<td>$843,045</td>
</tr>
<tr>
<td>Upper Midwest</td>
<td>1,602</td>
<td>$796,651</td>
</tr>
<tr>
<td>Midwest</td>
<td>1,511</td>
<td>$734,530</td>
</tr>
<tr>
<td>Mid-Atlantic/NE</td>
<td>1,135</td>
<td>$638,396</td>
</tr>
<tr>
<td>Southeast</td>
<td>220</td>
<td>$110,014</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>7,260</strong></td>
<td><strong>$3,779,459</strong></td>
</tr>
</tbody>
</table>

UNIVERSITY SCHOLARSHIP PROGRAM: SHAPING OUR FUTURE LEADERS

Half of all youth in Latin America never finish high school, which makes university unattainable. However, the number of NPH students attending university has grown steadily over the years. In 2018, there were 510 young men and women pursuing degrees with support from our University Scholarship Program. A $5,000 gift provides one year of university study for one student, including full room and board, transportation related costs, books and supplies, tuition, registration, and related fees.

Within our NPH family, university graduates are not only celebrated, they are seen as role models and leaders by example for the many children who follow in their footsteps toward a bright future.

75 sponsors \( \Rightarrow \) $358,208 university funding
**SPECIAL EVENTS: RAISING AWARENESS AND FUNDS**

The regional offices of NPH USA organize events to raise awareness and funds for our work. Events vary from fun runs to formal galas. In addition, supporters plan and host their own events, such as cocktail parties, and giving campaigns to benefit the children of NPH. In 2018, supporter events and campaigns yielded more than $183,000.

<table>
<thead>
<tr>
<th>Region</th>
<th>Events</th>
<th>Attendees</th>
<th>Net Profit</th>
</tr>
</thead>
<tbody>
<tr>
<td>Northwest</td>
<td>9</td>
<td>1,964</td>
<td>$604,650</td>
</tr>
<tr>
<td>Southwest</td>
<td>33</td>
<td>1,264</td>
<td>$429,677</td>
</tr>
<tr>
<td>Upper Midwest</td>
<td>9</td>
<td>1,107</td>
<td>$337,531</td>
</tr>
<tr>
<td>Midwest</td>
<td>7</td>
<td>1,176</td>
<td>$365,947</td>
</tr>
<tr>
<td>Mid-Atlantic/NE</td>
<td>5</td>
<td>645</td>
<td>$302,412</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>49</strong></td>
<td><strong>6,041</strong></td>
<td><strong>$2,168,097</strong></td>
</tr>
</tbody>
</table>

_Table does not include supporter events or campaigns._

**TRIPS TO OUR HOMES: SEEING OUR SUPPORT IN ACTION**

NPH USA gives you the unique opportunity to meet the children whose lives you are transforming with your support. We organize trips to our homes on a regular basis, making arrangements for transportation, accommodations and activities. Some trips include work projects based on the local NPH need.

<table>
<thead>
<tr>
<th>Country</th>
<th>Trips</th>
<th>Participants</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dominican Republic</td>
<td>7</td>
<td>125</td>
</tr>
<tr>
<td>El Salvador</td>
<td>1</td>
<td>19</td>
</tr>
<tr>
<td>Guatemala</td>
<td>16</td>
<td>311</td>
</tr>
<tr>
<td>Haiti</td>
<td>1</td>
<td>6</td>
</tr>
<tr>
<td>Honduras</td>
<td>7</td>
<td>149</td>
</tr>
<tr>
<td>Mexico</td>
<td>3</td>
<td>48</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>35</strong></td>
<td><strong>658</strong></td>
</tr>
</tbody>
</table>

**LOCAL VOLUNTEERS: SHARING SKILLS AND TIME**

Volunteers are essential to the success of NPH USA and help in a number of ways, including:

- Serving on boards and committees
- Assisting with office tasks
- Translating letters to/from child sponsors
- Working at special events
- Hosting visiting children and youth

<table>
<thead>
<tr>
<th>Region</th>
<th>Volunteers</th>
<th>Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>National</td>
<td>50</td>
<td>1,400</td>
</tr>
<tr>
<td>Northwest</td>
<td>226</td>
<td>2,460</td>
</tr>
<tr>
<td>Southwest</td>
<td>169</td>
<td>2,178</td>
</tr>
<tr>
<td>Upper Midwest</td>
<td>153</td>
<td>2,517</td>
</tr>
<tr>
<td>Midwest</td>
<td>100</td>
<td>2,000</td>
</tr>
<tr>
<td>Mid-Atlantic/Northeast</td>
<td>95</td>
<td>2,500</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>793</strong></td>
<td><strong>13,055</strong></td>
</tr>
</tbody>
</table>
### LEGACY GIFTS

Each year, we are both saddened and bolstered by the generosity of individuals who cared so much for the children of NPH that they chose to provide for them through their charitable estate plans. As we say good-bye to the friends who remember the pequeños in this way, we offer our deep condolences to their families and friends.

<table>
<thead>
<tr>
<th>Gifts</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$1,477,042</td>
</tr>
</tbody>
</table>

### TRIBUTE GIFTS

Throughout the year, many donors honor a friend or loved one by making a gift in their name. These meaningful tributes are made for birthdays, holidays, memorials, to say thanks or for other reasons, and they help provide care for the thousands of children we support.

<table>
<thead>
<tr>
<th>Gifts</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$261,808</td>
</tr>
</tbody>
</table>

### IN-KIND GIFTS

We are grateful to the generous individuals, companies and organizations that donate merchandise (primarily medical supplies and medicines) to augment cash donations and help meet the daily needs of our children. We also thank the generous partners that donate services, items and gift certificates for special events.

<table>
<thead>
<tr>
<th>Value</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Products and services</td>
<td>$2.1 million</td>
</tr>
<tr>
<td>Donated for our homes</td>
<td></td>
</tr>
<tr>
<td>Items for regional special events</td>
<td>$277,449</td>
</tr>
</tbody>
</table>

### MATCHING GIFTS

Many employers match charitable donations made by their employees and even their retirees, increasing their impact on our children’s lives.

<table>
<thead>
<tr>
<th>Individuals</th>
<th>Companies</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>211</td>
<td>96</td>
<td>$169,628</td>
</tr>
</tbody>
</table>

### ORGANIZATIONAL SUPPORT

NPH USA is fortunate to be generously supported by organizations across the country. This includes churches, schools, foundations and companies that help fund NPH general operations, university scholarships, leadership programming, and NPH Mexico’s recovery following the earthquake in September 2017.

<table>
<thead>
<tr>
<th>Organizations</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>622</td>
<td>$5,534,748</td>
</tr>
</tbody>
</table>

We are especially grateful to the following organizations which gave $50,000 or more in 2018, making a tremendous impact on the children in our care.

Anonymous (5)
Akron Children’s Hospital
Corrugated Supplies Company LLC
Fr. Frank’s Kids
Fr. Wasson Legacy Endowment, Inc.
GPD Charitable Trust
Home of God’s Kids
Isar Investments
One World Surgery
T.E.L. Foundation
Contributions to NPH USA’s St. Damien Pediatric Hospital Fund support the premier children’s healthcare facility in Haiti. It offers long-term care as well as emergency and outpatient services.

In 2018, the Fund provided the hospital with $2,511,000 - over a third of its total funding.

16,615 consults
6,092 vaccinations
3,936 admissions
2,689 babies delivered
500+ local people employed

The Pediatric Oncology/Hematology Center treats solid tumor and blood cancers, as well as hematological diseases. Chemotherapy and surgical interventions are provided on-site and radiation therapy is provided in the Dominican Republic. The Center is an international affiliate of St. Jude’s Medical Center in the U.S.

1,757 oncology consults

The St. Damien Collaborative for the Improvement of Pediatrics in Haiti is a unique partnership of pediatric residency programs from St. Damien and the following facilities in the U.S. and Canada:

- Akron Children’s Hospital
- Baystate Children’s Hospital
- Children’s Hospital of the King’s Daughters
- Cohen Children’s Medical Center
- Connecticut Children’s Medical Center
- East Tennessee State University
- Hasbro Children’s Hospital
- Montreal Children’s Hospital
- Nationwide Children’s Hospital
- New York Presbyterian Morgan Stanley Children’s Hospital
- Rainbow Babies and Children’s Hospital
- University of Minnesota Masonic Children’s Hospital
- University of Nebraska Medical Center
- Walsh University

The Collaborative’s Residency Program at St. Damien is helping to address the critical shortage of pediatricians in Haiti. In 2018, the program had six new graduates and all were hired to work at St. Damien.

$150,000+ raised by the Collaborative

The Land of High Mountains – the debut feature length film by award-winning filmmaker Will Agee – was selected for the 2018 Ft. Lauderdale International Film Festival. This film is a powerful account of the incredible people of St. Damien Pediatric Hospital who are working together to heal the children of Haiti and realize the dreams of a nation.

Photos by Giles Ashford, Denso Gay and Will Agee
The Father Wasson Legacy Endowment, Inc. (FWLEI) was founded in 1995 by a small number of NPH supporters who saw the need for a sustainable, long term source of support for the work begun by Father Wasson to care for disadvantaged children in Latin America. The endowment provides a vehicle to allow legacies, bequests and other contributions to be invested and over time grow into a substantial fund whose earnings can be distributed to provide significant support for NPH. The FWLEI endowment funds began with an initial amount of approximately $1 million and have grown since then to over $15 million at the beginning of 2018. This growth is due to three factors; donor contributions, interest and dividends and increases in the value of the fund’s assets. Distributions from the fund began in 2010 with an initial amount of a little more than $473,000.

The endowment fund is managed by skilled professionals at the Morgan Stanley Investment Bank in New York City. The FWLEI board through its Investment Committee reviews the performance of the investment manager on a quarterly basis using standard industry benchmarks.

The stock market in 2018 was not kind to investors and the endowment saw declines in the value of its portfolio. After beginning the year with assets of $15,193,620 it finished the year with assets of $13,846,518. About half of this decline, however, was due to distributing $710,000 to NPH-USA for the pequeños in January of 2018. In January of 2019, the distribution was again increased to $715,000. This marks the seventh year in a row in which the endowment has increased its contribution to NPH. In the last ten years FWLEI has distributed over $6 million to support the work of NPH.

FWLEI has been able to grow both the value of its assets and the support it provides to NPH annually due to the generosity of our donors, the astuteness of our investment manager, and the favorable stock market we have largely enjoyed over the past ten years. While the amounts that can be distributed while safeguarding the endowment principal are dependent on the vagaries of the stock and bond markets, the board is hopeful that this growth will continue.

FWLEI is an ideal instrument for donors who wish to leave a legacy of continuing support for NPH. This type of gift may be especially appropriate for planned giving and estate distributions.

Finally, on behalf of the FWLEI board, I want to thank our existing donors who have made it possible for the endowment to contribute an ever increasing amount of support for the children of NPH.

M. Charles Swope
President, FWLEI
2018 Portfolio Management Report

The Father Wasson Legacy Endowment, Inc. (FWLEI) portfolio is professionally managed by the Ziminsky Group at the New York investment banking firm Morgan Stanley. Vic Zaminsky has managed the portfolio for many years and has achieved excellent results, exceeding relevant benchmarks in eight of the last 10 years including 2018. The FWLEI Investment Committee meets with Vic on a quarterly basis to review the portfolio’s performance.

The value of the portfolio declined in 2018 from $15.2 million at the beginning of the year to $13.8 at year’s end. This decline was due to two factors. First were unfavorable market conditions which saw a decline in the overall market for equities and fixed income securities of almost 6%. Second was the distribution from the portfolio of $710,000 to NPH-USA for the use of Nuestros Pequeños Hermanos. It is worth noting that, despite the decline, our investment manager outperformed the benchmarks against which his performance is measured.

At year end, the portfolio’s assets were allocated as follows: 6.20% to cash, 69.56% to a diversified collection of equities, 22.12% to fixed income and preferred securities, and 2.12% to alternative investments.

While market conditions in 2018 did not permit an increase in portfolio assets, the FWLEI board was pleased with the performance of our investment manager and with the oversight provided by its investment committee. We are also pleased to report that market conditions have improved in the first half of 2019 and the portfolio is once again increasing in value.

Assets and Liabilities

<table>
<thead>
<tr>
<th>ASSETS</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and Cash Equivalents</td>
<td>$883,211</td>
</tr>
<tr>
<td>Receivables</td>
<td>90,240</td>
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<tr>
<td>Investments and Endowments</td>
<td>12,873,067</td>
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<tr>
<td>TOTAL ASSETS</td>
<td>$13,846,518</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>CURRENT LIABILITIES</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>MANAGEMENT &amp; GENERAL</td>
<td>0</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>NET ASSETS</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Without Donor Restrictions</td>
<td>$13,846,518</td>
</tr>
<tr>
<td>With Donor Restrictions</td>
<td>0</td>
</tr>
<tr>
<td>TOTAL LIABILITIES &amp; NET ASSETS</td>
<td>$13,846,518</td>
</tr>
</tbody>
</table>

2018 FWLEI Expenses: $739,712

- Program Services (to NPH USA): 96% ($710,000)
- Management & General: 4% ($29,712)

The financial data on this page has been extracted from the 2018 FWLEI Audited Financial Statements, which are available upon request.

“Without international support, we would not exist at all. Without the philosophy of Father Wasson, we would be a common organization that provides childcare with no sense of family.”

Tom Kuiper, National Director
NPH Bolivia

Oliveiro* learning new words with his caregiver Nancy Cujcuj at NPH Guatemala.
*Name changed to protect privacy.
Photo by Sofia Lopez
NPH USA LEADERSHIP

A. Frank Donaghue
President & Chief Executive Officer

Ross Egge
Regional Director - Northwest

Rebecca Lee Hudson
Director of Sponsorship

Chuck Allworth
Regional Director - Midwest

Courtney Franklin
Manager of Corporate and Foundation Relations

Jennifer Abercrombie Foster
International Volunteer Program Director

Molly Boyum
Chief Development Officer

Casey Guevara-Lehker
Director, International Engagement and Executive Office

Stephanie Pommier
Regional Director - Upper Midwest

Christian Delgado
Chief Financial Officer & Chief Operating Officer

Tempie Thompson
Regional Director - Mid-Atlantic/ Northeast

Jennifer Rayno
Director, St. Damien Pediatric Hospital Fund

Kim Dumke
National Marketing Manager

Xavier Walker
Regional Director - Southwest

2018 NATIONAL BOARD OF DIRECTORS

NPH USA is governed by a volunteer Board of Directors. Members have diverse professional backgrounds and expertise, but each actively works to raise funds for and awareness of NPH USA.

Chair
John Shinsky
Associate Dean and Professor, Grand Valley State University

Rebecca Lee Hudson
Director of Sponsorship

Vice Chair
Nestor Jaramillo, Jr.
CEO, InnerSpace Neuro Solutions

Jennifer Abercrombie Foster
International Volunteer Program Director

Treasurer
Jim Connelly
Private Consultant

Lee Huntsman, Ph.D.
President Emeritus, University of Washington

Gina Musech
Community Volunteer

At-Large
Nellie Johnson
CEO, CareChoice Cooperative

John Price
Managing Director, Americas Market Intelligence, LLC

Judy Barrett
Owner, Chateau Montelena

Gary Rabine
CEO & Founder, Rabine Group

John Duffey
Former, CEO Six Flags

Mark Stall
Attorney

Kelly McNamara Corley
Former Executive Vice President, General Counsel and Secretary, Discover Financial

Miguel Venegas
Executive Director, NPH International

*Name changed to protect privacy. Photo by Carmina Salazar
NPH USA was founded as Friends of Our Little Brothers in 1965. In addition to our national office located in Illinois, we have five regional offices, each of which has its own volunteer Board of Directors. In 2018, the national office began managing the Southeast Region.

2018 REGIONAL BOARD MEMBERS

NORTHWEST
Maralea Binz
Christina Buchholz
Dave Buchholz
Cathy Callans
Malia Cranmer
Mauricio Cuevas
Lisa Dean
Annika Grever
Lee Grever
Julie Hart
Ginnie Huntsman
Lee Huntsman
Debbie McCormick
Pat McCormick
Joanna Mummert
Rachel Prusynski
Gail Taylor
Susana Valencia

UPPER MIDWEST
Dan Ament
Ann Arnold
Mary Beth Casement
Nichole Chang
Clara Grove
Chris Heim
Cheryl Johnston
Steve Johnston
Mary Kasel
Tim Koch
Laura Kuntz
Trevor Lambert
Ruth Miller
David Miller
Vic Roers
Kenneth Richelsen
Rose Schaffhausen
Jayne Tuttle

MID-ATLANTIC/NORTHEAST
Eddie Bernau
Mary Beth Cotter
T. Christopher Donnelly
Patricia Flatley
Jack Henesey
Winifred Henry
Rev. James Laughllin
Anne Mears
Patricia Mikus
Gerry McGrath
Jody Pongratz
Rev. Joseph Raeke
Deacon Charlie Sullivan

SOUTHWEST
Anthony Austin
Stephen Berney
Donna Clancy
Ronel Debrosse-Pierre
Martha Fogler
Stephanie Friend
Olivia Friend
Brynn Johnson-Beam
Stephanie Judge
Joe Klag
Mark Lindbloom
Rob Messer
Mara Pernick
Teresa Prado-Ventoza
Eileen Shydlowski

MIDWEST
Chris Ambroso
Kelly Corley
Fr. Mike Foley
Rolando Orama
Liz Prior
Tom Scherschel

RIGHT: Doing homework at NPH Bolivia, 9th grade graduates at NPH Honduras
Photos by Carina Eckl and Arielle Augustine
HOW TO HELP

**GIVE:** provide a safe home, food, clothing and an education to our children.

**SPONSOR A CHILD:** establish a personal relationship with a boy or girl.

**VOLUNTEER:** help in a regional office or at an NPH home.

**TAKE A TRIP OF A LIFETIME:** experience life at a home and spend time with the children.

**JOIN US ONLINE:**

NPH USA is a registered 501(c)(3) nonprofit corporation, Federal Tax ID# 65-1229309. Donations are tax deductible to the extent provided by law.

Above: NPH Dominican Republic / Hunter Johnson