### NPH USA AND AFFILIATE Chicago, Illinois

### CONSOLIDATED FINANCIAL STATEMENTS December 31, 2014 and 2013



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#### INDEPENDENT AUDITORS' REPORT

Board of Directors NPH USA and Affiliate Chicago, Illinois

#### **Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of NPH USA and Affiliate (the "Organization"), which comprise the consolidated statements of financial position as of December 31, 2014 and 2013, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



#### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of December 31, 2014 and 2013, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Report on Consolidating Supplementary Information**

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating information beginning on page 22 is presented for purposes of additional analysis of the consolidated financial statements rather than to present the financial position, results of operations, and cash flows of the individual organizations, and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The consolidating information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the consolidating information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

CliftonLarsonAllen LLP

Clifton Larson Allen LLP

Oak Brook, Illinois April 25, 2015

# NPH USA AND AFFILIATE CONSOLIDATED STATEMENTS OF FINANCIAL POSITION December 31, 2014 and 2013

#### **ASSETS**

		<u>2014</u>		<u>2013</u>
Cash and cash equivalents Pledges receivable net of allowance for uncollectible pledges of \$57,515 in 2014 and \$48,222 in 2013 Prepaid expenses Investments Beneficial interest in perpetual trusts Beneficial interest in land trusts Fixed assets, net Other assets	\$	4,136,543 208,258 51,916 12,715,376 2,720,733 37,500 73,983 31,834	\$	4,179,121 175,297 87,335 12,666,857 2,803,116 37,500 28,177 33,135
TOTAL ASSETS	\$	19,976,143	\$	20,010,538
LIABILITIES AND NET ASSETS				
LIABILITIES  Accounts payable  Accrued expenses and other liabilities  Due to other organizations	\$	240,657 323,101 -	\$	330,790 400,927 2,033
Total liabilities		563,758		733,750
NET ASSETS Unrestricted net assets Temporarily restricted net assets Permanently restricted net assets  Total net assets	_	2,750,624 3,485,287 13,176,474 19,412,385	_	2,551,403 3,680,898 13,044,487 19,276,788
TOTAL LIABILITIES AND NET ASSETS	\$	19,976,143	\$	20,010,538

The accompanying notes are an integral part of the consolidated financial statement.

### NPH USA AND AFFILIATE CONSOLIDATED STATEMENTS OF ACTIVITIES Years Ended December 31, 2014 and 2013

	2014	2013
UNRESTRICTED NET ASSETS		
Support:     Contributions     Bequests     Donated materials     Special events	\$ 12,781,358 72,782 1,259,310 1,811,533	\$ 10,913,041 362,492 1,610,430 1,685,419
Revenue:     Interest and dividends     Unrealized gain     Realized gain     Distributions from beneficial interest in trusts     Miscellaneous Net assets released from restrictions	11,083 2,499 7,817 167,733 5,479 1,051,654	11,480 32,774 8,365 91,241 28,652 640,782
Total unrestricted support and revenue	17,171,248	15,384,676
Expenses: Program services Management and general Fundraising	13,134,506 1,197,373 2,640,147	11,202,167 1,379,337 2,426,676
Total expenses	16,972,026	15,008,180
Increase in unrestricted net assets	199,222	376,496
TEMPORARILY RESTRICTED NET ASSETS Revenue:		
Contributions Interest and dividends Unrealized gain Realized gain Net assets released from restrictions	32,960 198,782 309,087 315,213 (1,051,654)	175,617 1,152,454 242,927 (640,782)
Increase (decrease) in temporarily restricted net assets	(195,612)	930,216
PERMANENTLY RESTRICTED NET ASSETS		
Support: Contributions Revenue:	214,370	213,087
Interest and dividends Unrealized gain Realized gain Change in value of trusts	- - - (82,383)	68,309 85,604 26,592 164,250
Increase in permanently restricted net assets	131,987	557,842
CHANGE IN NET ASSETS	135,597	1,864,554
NET ASSETS, BEGINNING OF YEAR	19,276,788	17,412,234
NET ASSETS, END OF YEAR	\$ 19,412,385	\$ 19,276,788

The accompanying notes are an integral part of the consolidated financial statements.

### NPH USA AND AFFILIATE CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES Year Ended December 31, 2014

		Management			
	Program	and		Support	
	Services	General	Fundraising	Services	Total
Salaries	\$ 389,697	\$ 505,299	\$ 1,317,613	\$ 1,822,912	\$ 2,212,609
Payroll taxes	35,725	46,322	120,789	167,111	202,836
Employee benefits	41,775	58,981	141,245	200,226	242,001
	467,197	610,602	1,579,647	2,190,249	2,657,446
Support to Orphanages - NPHI:					
Operations - direct support	8,136,698	_	_	_	8,136,698
Operations - designated and sharing	2,907,431	_	_	_	2,907,431
Donated materials and supplies	1,259,310	_	_	_	1,259,310
Donated materials and supplies	1,200,010				1,200,010
	12,303,439				12,303,439
Bank and credit card fees	_	4.182	125.489	129,671	129,671
Consulting and outside services	_	5,104	20,000	25,104	25,104
Cultivation	-	-	15,284	15,284	15,284
Bad debt expense	39,174	_	_	39,174	39,174
Depreciation and amortization	_	31,647	_	31,647	31,647
Dues and subscriptions	_	2,750	_	2,750	2,750
Employee search and relocation	_	2,147	_	2,147	2,147
Event supplies	_	_,	421,782	421,782	421,782
Hospitality and meals	_	26,477	-	26,477	26,477
Insurance	_	34,232	_	34.232	34,232
Investment fees	_	8,857	_	8,857	8,857
Licenses and fees	_	71,336	_	71,336	71,336
Occupancy	74,872	82,820	111,339	194,159	269,031
Office equipment	- 1,012	33,391	-	33,391	33,391
Office supplies	_	57,988	28,312	86,300	86,300
Outside services	_	99,738	10,000	109,738	109,738
Postage and shipping	17,617	17,617	35,234	52,851	70,468
Professional fees	-	40,978	-	40,978	40,978
Program education and marketing	_		198,380	198,380	198,380
Promotion	_	_	3,387	3,387	3,387
Repair and maintenance	_	8,635	5,507	8,635	8,635
Telecommunications	_	11,411	16,798	28,209	28,209
Training and seminars	_	3,859	5,682	9,541	9,541
Travel	232,207	17,584	68,813	86,397	318,604
Miscellaneous	232,207	26,018	-	26,018	26,018
	363,870	586,771	1,060,500	1,686,445	2,011,141
				,,,,,,,,,,,	
TOTAL FUNCTIONAL EXPENSES	\$ 13,134,506	\$ 1,197,373	\$ 2,640,147	\$ 3,876,694	\$ 16,972,026

### NPH USA AND AFFILIATE CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES Year Ended December 31, 2013

	Program Services	Management and General	Fundraising	Total Support Services	Total
Salaries Payroll taxes Employee benefits	\$ 285,675 25,277 29,483	\$ 457,267 40,459 47,191	\$ 1,476,566 130,648 152,387	\$ 1,933,833 171,107 199,578	\$ 2,219,508 196,384 229,061
	340,435	544,917	1,759,601	2,304,518	2,644,953
Support to Orphanages - NPHI:					
Operations - direct support	6,107,439	-	-	-	6,107,439
Operations - designated and sharing	2,743,355	-	-	-	2,743,355
Donated materials and supplies	1,610,430				1,610,430
	10,461,224				10,461,224
Bank and credit card fees	-	6,968	107,468	114,436	114,436
Consulting and outside services	-	-	41,913	41,913	41,913
Cultivation	-	-	17,930	17,930	17,930
Bad debt expense	50,762	500	-	500	51,262
Depreciation and amortization	-	36,154	-	36,154	36,154
Dues and subscriptions	-	4,419	-	4,419	4,419
Employee search and relocation	-	14,945	-	14,945	14,945
Event supplies	-	327,320	-	327,320	327,320
Hospitality and meals	-	34,193	-	34,193	34,193
Insurance	-	23,085	-	23,085	23,085
Investment fees	-	28,135	-	28,135	28,135
Licenses and fees	- 74 074	61,761	-	61,761	61,761
Occupancy	71,671	88,139	124,316	212,455	284,126
Office equipment	-	23,022	- 25 011	23,022	23,022
Office supplies Outside services	-	25,810 66,031	25,811 82,343	51,621 148,374	51,621 148,374
Postage and shipping	21,302	21,301	42,602	63,903	85,205
Professional fees	23,832	9,687	42,002	9,687	33,519
Program education and marketing	20,002	9,178	135,093	144,271	144,271
Promotion	_	-	4,398	4,398	4,398
Repair and maintenance	_	7,831	-	7,831	7,831
Telecommunications	_	8,411	16,717	25,128	25,128
Training and seminars	-	3,281	1,650	4,931	4,931
Travel	190,803	21,009	66,834	87,843	278,646
Loss on disposal	41,174	-	-	-	41,174
Miscellaneous	964	13,240		13,240	14,204
	400,508	834,420	667,075	1,501,495	1,902,003
TOTAL FUNCTIONAL EXPENSES	\$ 11,202,167	\$ 1,379,337	\$ 2,426,676	\$ 3,806,013	\$ 15,008,180

The accompanying notes are an integral part of the consolidated financial statements.

## NPH USA AND AFFILIATE CONSOLIDATED STATEMENTS OF CASH FLOWS Years Ended December 31, 2014 and 2013

		<u>2014</u>		<u>2013</u>
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net assets	\$	135,597	\$	1,864,554
Adjustments to reconcile change in net assets to net	•	,	*	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
cash provided by (used in) operating activities:				
Provision for bad debts		39,174		51,262
Depreciation and amortization		31,647		36,154
Loss on sale of fixed assets		-		41,174
Realized gain on investments		(323,030)		(277,884)
Unrealized gain on investments		(311,586)		(1,270,832)
Change in value of perpetual trusts		82,383		(164,250)
Permanently restricted contributions		(214,370)		(213,087)
(Increase) decrease in:		, , ,		, , ,
Accounts receivable		-		14,253
Pledges receivable		(72,135)		125,484
Prepaid expenses and other assets		36,720		(7,810)
Increase (decrease) in:		•		( , , ,
Accounts payable		(90,133)		(677,580)
Accrued expenses and other liabilities		(77,826)		18,839
Due to other organizations		(2,033)		(1,718)
Net cash used in operating activities		(765,592)		(461,441)
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of fixed assets and software		(77,453)		(21,328)
Proceeds from sales and maturities of investments		1,930,828		2,453,386
Purchase of investments		(1,344,731)		(2,458,025)
Net cash provided by (used in) investing activities		508,644		(25,967)
CASH FLOWS FROM FINANCING ACTIVITIES		044.070		040.007
Contributions received for endowment		214,370		213,087
NET DECREASE IN CASH AND CASH				
		(40.570)		(074 004)
EQUIVALENTS		(42,578)		(274,321)
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR		4,179,121		4,453,442
OACH AND OACH EXCIVALENTO, DECIMINATE OF TEAM		1,110,121		1, 100, 772
CASH AND CASH EQUIVALENTS, END OF YEAR	\$	4,136,543	\$	4,179,121
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The accompanying note are an integral part of the consolidated financial statements.

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Organization**

NPH USA was organized as an Illinois nonprofit corporation on June 29, 2004. NPH USA is organized and operated exclusively for charitable and educational purposes. NPH USA is dedicated to improving the lives of orphaned, abandoned, and disadvantaged children through its support of the Nuestros Pequeños Hermanos International, A.C. (NPHI) network of orphanages in Latin America and the Caribbean.

Father Wasson Legacy Endowment, Inc. (FWLEI), is a nonprofit endowment described in Section 501(c)(3) of the Internal Revenue Code (IRC). The FWLEI is organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of NPH USA, its sole member.

Significant accounting policies followed by NPH USA and FWLEI are presented below.

#### **Principles of Consolidation**

The accompanying consolidated financial statements include the accounts of NPH USA and FWLEI, collectively known as the Organization. Interorganization transactions and balances have been eliminated in consolidation.

#### **Basis of Presentation**

Contributions received are recorded as an increase in unrestricted, temporarily restricted, or permanently restricted support, depending on the existence or nature of any donor restrictions. Donor-restricted contributions are reported as unrestricted support where the restrictions have been satisfied in the same year in which the revenue is recognized. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statements of Activities as "Net assets released from restrictions". Net assets of the Organization and changes therein are classified and reported as follows:

<u>Unrestricted Net Assets</u> - Those resources over which the board of directors (board) has discretionary control. It is the policy of the board to review its plans for future support of orphaned, abandoned, and disadvantaged children and other related special purposes and designate sums of unrestricted net assets to specific locations and special purposes.

<u>Temporarily Restricted Net Assets</u> - Those resources subject to donor-imposed restrictions which will be satisfied by actions of the Organization or the passage of time.

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

<u>Permanently Restricted Net Assets</u> - Those resources subject to a donor-imposed restriction that they be maintained permanently by the Organization. The donors of these resources permit the Organization to use all or part of the income earned, including capital appreciation, or related investments for unrestricted or temporarily restricted purposes.

#### Cash and Cash Equivalents

Cash and cash equivalents are comprised of demand deposits and money market accounts. The Organization considers all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents.

#### Accounts Receivable

Receivables are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to receivables.

#### **Pledges Receivable**

Contributions are recognized when the donor makes a pledge to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

The Organization uses the allowance method to determine uncollectible unconditional pledges receivable. The allowance is based on prior years' experience and management's analysis of specific pledges made.

#### Investments

The Organization carries investments in marketable securities with readily determinable market values (considered Level 1 in the fair value hierarchy) and all investments in debt securities at their fair values.

#### **Beneficial Interests in Trusts**

Beneficial interests in trusts consist of assets held in perpetual trusts and a beneficial interest in a land trust.

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Beneficial Interests in Perpetual Trust - The Organization is the beneficiary of two perpetual trusts held by a third party. Under the terms of the trusts, the Organization has the irrevocable right to receive the income generated by the trust in perpetuity. The beneficial interest in the perpetual trusts is recorded at fair value as based on the fair value of the trust assets. Changes in net assets of the trusts are recorded as gain or losses (change in value of trusts) on the Consolidated Statements of Activities. Net assets and changes in the net assets are recorded as permanently restricted. Distributions received from these trusts are recorded as temporarily restricted or unrestricted income, in accordance with the respective trust agreements.

Beneficial Interest in Land Trust - The Organization is the beneficiary of a land trust held by a third party. Under the terms of the trust, the Organization has the irrevocable right to receive 25% of the income generated by the trust. The beneficial interest in the land trust is recorded at fair value as based on the fair value of the trust property. Changes in net assets of the trust are recorded as gains or losses (change in value of trusts) on the Consolidated Statements of Activities. Net assets and changes in the net assets are recorded as temporarily restricted. Distributions received from this trust are recorded as unrestricted income.

#### **Fixed Assets**

Furniture, equipment, and vehicles are stated at cost or estimated value if donated. Depreciation is computed on a straight-line basis over the estimated useful lives of the assets, generally five years. All acquisitions of property and equipment in excess of \$1,000 and all expenditures for repairs, maintenance, renewals, and betterments that materially prolong the useful lives of the assets are capitalized.

#### **Donated Services and Materials**

Donated services are recognized for those that improve or enhance property and equipment (as contributions and increases to the basis of property and equipment) or for those that require specialized skills (as contributions and expenses), are performed by people with those skills and would otherwise be purchased by the Organization.

Donations of materials and non-cash assets are recorded as contributions at their estimated fair value at the date of donation. Such donations are recorded as increases in unrestricted net assets unless the donor has restricted the donated materials to a specific purpose. Donated materials are expensed as program supplies. Donated non-cash assets are recorded in accordance with the Organization's capitalization policy and depreciated if required.

Although highly valued by the Organization, contributions of time and services provided by many volunteers do not meet the criteria for recognition and, therefore, are not recognized in the consolidated financial statements.

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Functional Expenses**

Operating expenses directly identified with a functional area are charged to such area and, where such expenses affect more than one area, they are allocated to the respective areas on the basis of ratios, as estimated by management.

#### **Fair Value Measurements**

The Organization follows an accounting standard that defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs used to measure fair value, and requires expanded disclosures about fair value measurements. In accordance with this standard, the Organization has categorized its investments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of the hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument.

Financial assets and liabilities recorded on the Consolidated Statements of Financial Position are categorized based on the inputs to the valuation techniques as follows:

<u>Level 1</u> - Financial assets and liabilities are valued using inputs that are unadjusted quoted prices in active markets accessible at the measurement date of identical financial assets and liabilities. The inputs include those traded on an active exchange, such as the New York Stock Exchange, as well as the U.S. Treasury and other U.S. Government and agency mortgage-backed securities that are traded by dealers or brokers in active over-the-counter markets. Level 1 includes various mutual funds, collective funds, and U.S. Treasury futures.

<u>Level 2</u> - Financial assets and liabilities are valued using inputs quoted prices for similar assets, or inputs that are observable, either directly or indirectly for substantially the full term through corroboration with observable market data. Level 2 includes private collateralized mortgage obligations, municipal bonds, and corporate debt securities.

<u>Level 3</u> - Financial assets and liabilities are valued using pricing inputs which are unobservable for the asset, inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset. Level 3 includes private equity, venture capital, hedge funds and real estate, as well as beneficial interests in trusts.

#### **Estimates**

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Income Tax Status**

The Organization is a nonprofit organization exempt from paying corporate federal income tax under Section 501(c)(3) of the Internal Revenue Code (IRC). It has been classified as an organization that is not a private foundation under the IRC and charitable contributions by donors are tax deductible.

The Organization has evaluated its tax positions and determined it has no uncertain tax positions at December 31, 2014 and 2013.

The Organization's 2011 - 2014 tax years are open for examination by the Internal Revenue Service (IRS). Should the Organization's tax-exempt status be challenged in the future, all years since inception could be subject to review by the IRS.

#### **Subsequent Events**

In preparing these consolidated financial statements, the Organization has evaluated events and transactions for potential recognition for disclosure through April 25, 2015, the date the financial statements were available to be issued.

#### NOTE 2 PLEDGES RECEIVABLE

Pledges receivable as of December 31, 2014 and 2013 consist of time restricted contributions from various donors to support ongoing operations and the NPHI network of orphanages in Latin America. Pledges receivable consist of the following at December 31:

	<u>2014</u>	<u>2013</u>
Pledges receivable due: In less than one year In one to five years In more than five years	\$ 135,799 129,774 200	\$ 34,283 188,936 300
Total Less allowance for uncollectible pledges	 265,773 (57,515)	223,519 (48,222)
Total pledges receivable	\$ 208,258	\$ 175,297

Pledges expected to be received more than one year from the Statements of Financial Position date are discounted to present value. At December 31, 2014 and 2013, any related present value discount was considered insignificant.

#### NOTE 3 INVESTMENTS

Investments consist of the following at December 31:

	<u>2014</u>	<u>2013</u>
Common stocks Fixed income government agencies Exchange traded funds:	\$ 9,884,656 587,669	\$ 10,027,336 599,041
Commodities Fixed income	 113,580 2,129,471	 383,859 1,656,621
Total investments	\$ 12,715,376	\$ 12,666,857

Investment management fees incurred during the years ended December 31, 2014 and 2013 totaled \$111,175 and \$117,120, respectively. \$109,604 and \$88,985 of the total fees for the years ended December 31, 2014 and 2013, respectively, that are attributable to temporarily or permanently restricted endowment funds have been separately identified as an expense or netted against the respective investment return on the Consolidated Statements of Activities.

#### NOTE 4 FIXED ASSETS

Fixed assets consist of the following at December 31:

	<u>2014</u>	<u>2013</u>
Furniture and equipment Less accumulated depreciation and amortization	\$ 215,736 (141,753)	\$ 174,702 (146,525)
Total fixed assets	\$ 73,983	\$ 28,177

Depreciation and amortization expense charged to operations for the years ended December 31, 2014 and 2013 totaled \$31,647 and \$36,154, respectively.

#### NOTE 5 DUE TO OTHER ORGANIZATIONS

The Organization collects payments throughout the year for other nonprofit organizations in an agency capacity. The amounts collected that have not been remitted to these organizations are reflected as liabilities at year-end.

In 2009, the Organization entered into an agency relationship with Ciudad de los Niños de Matamoros for the transfer of funds to NPHI. As of December 31, 2014 and 2013, there were unremitted amounts of \$0 and \$2,033, respectively.

#### NOTE 6 RESTRICTED NET ASSETS

Temporarily restricted net assets consist of the following at December 31:

		<u>2014</u>	<u>2013</u>
Immunization, health, medical, and educational needs Beneficial interest in land trust Time restricted pledges receivable	\$	37,500 208,257 3,239,530	\$ 256,315 37,500 175,297 3,211,786
Unappropriated earnings from endowment  Total temporarily restricted net assets	<u> </u>	3,485,287	\$ 3,680,898

Permanently restricted net assets consist of the following at December 31:

		<u>2014</u>	<u>2013</u>
General Fund Medical Fund Education Fund Hightower/Kloos Legacy Fund	\$	10,349,025 44,535 44,535 17,646	\$ 10,135,645 44,535 44,535 16,656
Total endowment funds Beneficial interest in perpetual trusts	_	10,455,741 2,720,733	 10,241,371 2,803,116
Total permanently restricted net assets	\$	13,176,474	\$ 13,044,487

#### NOTE 6 RESTRICTED NET ASSETS (CONTINUED)

Endowment contributions are to be invested and held indefinitely, with the income from the endowment expendable to support the NPHI orphanages and pay endowment expenses. At the time of their gifts, donors are given the opportunity to designate that the endowment may expend the principal in the event of a major, natural disaster. As of December 31, 2014 and 2013, donors have designated \$6,012,591and \$5,820,666 respectively, to be used in the event of a natural disaster as further defined in the endowment's policies.

Also included as part of permanently restricted net assets, are the contributions donated by a single donor and the earnings on such that were to be invested and held in a separate investment account called the Sky Blue Waters Fund until the fair value of the Fund was \$3,500,000. During the year ended December 31, 2013, the Fund met the fair value threshold. The Fund was then terminated and its assets commingled with the other assets of the General Endowment Fund in accordance with the donor agreement.

#### NOTE 7 DONATED MATERIALS

During the years ended December 31, 2014 and 2013, the Organization received donated materials of \$1,259,310 and \$1,610,430, respectively.

#### NOTE 8 FAIR VALUE MEASUREMENTS

The Organization uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. For additional information on how the Organization values all other assets and liabilities refer to Note 1 - Summary of Significant Accounting Policies - Organization.

Assets measured at fair value on a recurring basis as of December 31, 2014 and 2013 are as follows:

<u>December 31, 2014</u>	Level 1	Level 2	Level 3	<u>Total</u>
Common stocks	\$ 9,884,656	\$ -	\$ -	\$ 9,884,656
Fixed income government agencies	483,103	104,566	-	587,669
Exchange traded funds:				
Commodities	113,580	-	-	113,580
Fixed-income	2,129,471	-	-	2,129,471
Beneficial interest in perpetual trusts	-	-	2,720,733	2,720,733
Beneficial interest in land trust	 -	 -	 37,500	 37,500
Total assets at fair value	\$ 12,610,810	\$ 104,566	\$ 2,758,233	\$ 15,473,609

#### NOTE 8 FAIR VALUE MEASUREMENTS (CONTINUED)

<u>December 31, 2013</u>	Level 1	Level 2	evel 2		<u>Total</u>
Common stocks	\$ 10,027,336	\$ -	\$	-	\$ 10,027,336
Fixed income government agencies	385,378	213,663		-	599,041
Exchange traded funds:					
Commodities	383,859	-		-	383,859
Fixed-income	1,656,621	-		-	1,656,621
Beneficial interest in perpetual trusts	-	-		2,803,116	2,803,116
Beneficial interest in land trust	 	 		37,500	 37,500
Total assets at fair value	\$ 12,453,194	\$ 213,663	\$	2,840,616	\$ 15,507,473

The following table provides a summary of changes in fair value of the Organization's Level 3 financial assets for the years ended December 31:

		<u>2013</u>	
Balance, January 1 Change in value	\$	2,840,616 (82,383)	\$ 2,676,366 164,250
Balance, December 31	\$	2,758,233	\$ 2,840,616

The valuation of the Level 3 beneficial interest in perpetual trust is based on the fair market value of assets as indicated on the Annual Statement received from the trustee. The valuation of the Level 3 beneficial interest in land trust is based on 25% of the value of the trust property determined through an independent appraisal at December 31, 2011.

#### NOTE 9 ENDOWMENT

The FWLEI endowment fund consists of four individual funds and reflects the donor-imposed restriction that the original gifts are maintained and income be used to support operations and for annual distributions to NPH USA for the exclusive benefit of NPHI. Consistent with donor wishes, funds may be distributed to one or more NPHI family homes in the event of extensive destruction of property or life as a result of a major, natural, devastating disaster. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

#### NOTE 9 ENDOWMENT (CONTINUED)

#### **Interpretation of Relevant Law**

FWLEI has interpreted the state of Illinois Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary.

As a result of this interpretation, the endowment classifies as permanently restricted net assets as: (a) the original value of gifts donated to the permanent endowment, plus (b) the original value of the subsequent gifts to the permanent endowment and accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the endowment in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the endowment considers the following factors in making a determination to appropriate or accumulate donor-restricted funds:

- The duration and preservation of the endowment fund.
- The purposes of the endowment and the donor-restricted endowment fund.
- General economic conditions.
- The possible effect of inflation or deflation.
- The expected total return from income and the appreciation of investments.
- Other resources of the endowment.
- The investment policies of the endowment.

Endowment net assets consisted of the following at December 31, 2014 and 2013:

<u>December 31, 2014</u>	Unrestricted	Temporarily <u>Restricted</u>	Permanently Restricted	<u>Total</u>
Donor-restricted endowment funds	\$ -	\$ 3,239,530	\$ 10,455,741	\$ 13,695,271
Total funds	\$ -	\$ 3,239,530	\$ 10,455,741	\$ 13,695,271

#### NOTE 9 ENDOWMENT (CONTINUED)

<u>December 31, 2013</u>	<u>Un</u>	restricted	emporarily Restricted		ermanently Restricted		<u>Total</u>
Donor-restricted endowment funds Board-designated guasi-	\$	-	\$ 3,211,786	\$	10,241,371	\$	13,453,157
endowment funds		259,793	 	_		_	259,793
Total funds	\$	259,793	\$ 3,211,786	\$	10,241,371	\$	13,712,950

During the year ended December 31, 2014, the FWLEI board of directors elected to undesignate the quasi-endowment funds.

Changes in the endowment fund net assets included the following at December 31, 2014 and 2013:

<u>December 31, 2014</u>	Unrestricted	Temporarily <u>Restricted</u>	Permanently <u>Restricted</u>	<u>Total</u>
Endowment net assets, beginning of year	\$ 259,793	\$ 3,211,786	\$ 10,241,371	\$ 13,712,950
Investment return: Investment income Net appreciation (realized	4,930	198,782	-	203,712
and unrealized)	15,482	624,300		639,782
Total investment return	20,412	823,082		843,494
Contributions	<del></del>		214,370	214,370
Appropriation of endowment assets for expenditures	795,338	(795,338)		
Withdrawals for current distributions	(490,899)	-	-	(490,899)
Withdrawals for current and prior year operating expenses	(304,439)	-	-	(304,439)
Elimination of quasi-endowment	(280,205)			(280,205)
Total release	(1,075,543)			(1,075,543)
Endowment net assets, end				<b>.</b> 40.005.05 <i>:</i>
of year	<u>\$ -</u>	\$ 3,239,530	\$ 10,455,741	\$ 13,695,271

#### NOTE 9 ENDOWMENT (CONTINUED)

<u>December 31, 2013</u>	Unrestricted	Temporarily <u>Restricted</u>	Permanently Restricted	<u>Total</u>
Endowment net assets, beginning of year	\$ 209,344	\$ 2,058,214	\$ 6,708,284	\$ 8,975,842
Investment return: Investment income Net appreciation (realized	4,625	175,617	-	180,242
and unrealized)	46,786	1,395,381	<del></del>	1,442,167
Total investment return	51,411	1,570,998		1,622,409
Contributions			3,533,087	3,533,087
Appropriation of endowment assets for expenditures	417,426	(417,426)		
Withdrawals for current distributions	(418,388)			(418,388)
Endowment net assets, end of year	\$ 259,793	\$ 3,211,786	\$ 10,241,371	\$ 13,712,950

#### **Return Objectives and Risk Parameters**

The endowment has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment fund while seeking to maintain the purchasing power of the endowment fund assets. Endowment fund assets include those assets of donor-restricted funds that the endowment must hold in perpetuity. Under this policy, the endowment fund assets are diversified in order to control volatility of returns and invested to obtain future growth to offset inflation while assuming a moderate level of investment risk.

#### **Strategies Employed for Achieving Objectives**

To satisfy its long-term rate-of-return objectives, the endowment relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends).

#### NOTE 9 ENDOWMENT (CONTINUED)

#### Spending Policy and How the Investment Objectives Relate to Spending Policy

The endowment has adopted a spending policy of making one annual distribution of up to 5% of the total of assets, excluding current year contributions, from the endowment fund as of December 31. Notwithstanding the foregoing, no distribution shall reduce the value of the endowment fund below the original capital contributions increased by the value of all additional capital contributions received during that year (subject to any donor limitations or restrictions). Capital contributions are defined as the original value of the donation (on the date of the donation) and do not include earnings, dividends, unrealized gains or losses, or other changes based on the investment of the endowment fund.

#### **Funds with Deficiencies**

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor requires. At December 31, 2014 and 2013, there were no deficient endowment funds.

#### NOTE 10 LEASE COMMITMENTS

The Organization has entered into various operating lease agreements for office space and equipment throughout the United States of America. Under certain of the agreements, the Organization is also liable for a proportionate share of common operating costs.

Future minimum cash payments under these lease agreements are as follows:

Years Ending December 31,		<u>Amount</u>
2015	\$	270,620
2016		225,240
2017		178,428
2018		157,142
Thereafter		166,939
Total	\$	998,369

Total charges to operations for rental expense during the years ended December 31, 2014 and 2013 amounted to \$266,016 and \$279,981, respectively.

#### NOTE 11 POST RETIREMENT BENEFIT CONTRACT

The Organization has a retirement benefit contract for one former executive. The contract provides payments for health and dental benefits for a period that ends on June 30, 2018 or the death of the participant. The payment amounts are based on the actual premium amounts subject to periodic maximums and a specified supplemental cash payment. These amounts are insignificant and not accrued. The amount paid by the Organization for the years ended December 31, 2014 and 2013 totaled \$4,814 and \$4,622, respectively.

#### NOTE 12 RELATED PARTY TRANSACTIONS

Contribution revenues from members of the board of the Organization totaled \$254,284 and \$347,636 for the years ended December 31, 2014 and 2013, respectively.

#### **NOTE 13 CONDITIONAL PLEDGES**

FWLEI has received pledges from individuals indicating an intention to name the endowment as the beneficiary in wills, trusts, and life insurance contracts. These pledges are all revocable. Since these pledges do not meet the criteria for revenue recognition, they are not reflected as contributions in the Consolidated Statements of Activities. These conditional pledges totaled approximately \$1,745,000 at December 31, 2014 and 2013.

#### **NOTE 14 COMMITMENT**

During 2014, the Organization's board approved a commitment to provide funding to NPHI in the amount of \$6,250,000 for the year 2015. This commitment is conditional based upon adequate funding being available through the Organization's fundraising efforts.

#### **NOTE 15 CONCENTRATIONS**

Financial instruments that potentially subject NPH USA to a concentration of credit risk consist of cash deposits. NPH USA maintains bank accounts at several local banks that are insured by the Federal Deposit Insurance Corporation up to \$250,000. At times, cash balances may exceed federally insured limits; however, NPH USA has not experienced any losses in such accounts and limits the exposure to credit risk by maintaining its cash and cash equivalents in highly reputable institutions.

Contributions from one donor represent 11% of total revenue and support for the year ended December 31, 2014.

This information is an integral part of the accompanying consolidated financial statements.

**SUPPLEMENTARY INFORMATION** 

### NPH USA AND AFFILIATE CONSOLIDATING SCHEDULE OF FINANCIAL POSITION December 31, 2014

#### **ASSETS**

		NPH USA		FWLEI	Elir	ninations	Co	onsolidated
Cash and cash equivalents Accounts receivable Pledges receivable, net of allowance for uncollectible	\$	3,100,044 -	\$	1,036,499 84,880	\$	- (84,880)	\$	4,136,543 -
pledges of \$57,515		208,258		_		_		208,258
Prepaid expenses		51,916		_		_		51,916
Investments		131,484		12,583,892		-		12,715,376
Beneficial interest in perpetual trusts		2,720,733		-		-		2,720,733
Beneficial interest in land trust		37,500		-		-		37,500
Fixed assets, net		73,983		-		-		73,983
Other assets	_	31,834	_				_	31,834
TOTAL ASSETS	\$	6,355,752	\$	13,705,271	\$	(84,880)	\$	19,976,143
LIABILITIES AND	NET	ASSETS						
LIABILITIES								
Accounts payable	\$	230,657	\$	10,000	\$	-	\$	240,657
Accrued expenses and other liabilities		323,101		-		-		323,101
Due to other organizations		84,880	_			(84,880)	_	
Total liabilities		638,638		10,000		(84,880)	_	563,758
NET ASSETS								
Unrestricted net assets								
Undesignated for general activities		2,539,683		-		-		2,539,683
Designated by board of directors		136,957		-		-		136,957
Invested in furniture and equipment		73,984	_	<u> </u>				73,984
		2,750,624		_		-		2,750,624
Temporarily restricted net assets		245,757		3,239,530		-		3,485,287
Permanently restricted net assets	_	2,720,733	_	10,455,741		-	_	13,176,474
Total net assets		5,717,114		13,695,271				19,412,385
TOTAL LIABILITIES AND NET ASSETS	\$	6,355,752	\$	13,705,271	\$	(84,880)	\$	19,976,143

### NPH USA AND AFFILIATE CONSOLIDATING SCHEDULE OF FINANCIAL POSITION December 31, 2013

#### **ASSETS**

		NPH USA		FWLEI	EI	iminations	C	onsolidated
Cash and cash equivalents Accounts receivable Pledges receivable, net of allowance for uncollectible	\$	3,428,030	\$	751,091 16,460	\$	- (16,460)	\$	4,179,121 -
pledges of \$48,222		175,297		-		_		175,297
Prepaid expenses		87,335		-		-		87,335
Investments		276,773		12,390,084		-		12,666,857
Beneficial interest in perpetual trusts Beneficial interest in land trust		2,803,116 37,500		_		-		2,803,116 37,500
Fixed assets, net		28,177		_		-		28,177
Other assets	_	33,135		-		<u> </u>		33,135
TOTAL ASSETS	\$	6,869,363	\$	13,157,635	\$	(16,460)	\$	20,010,538
LIABILITIES AND	NET	ASSETS						
LIABILITIES								
Accounts payable	\$	330,790	\$	-	\$	-	\$	330,790
Accrued expenses and other liabilities  Due to other organizations		400,927 18,493		-		- (16,460)		400,927 2,033
Due to other organizations	_	10,433	_		_	(10,400)	_	2,033
Total liabilities	_	750,210		-		(16,460)		733,750
NET ASSETS Unrestricted net assets								
Undesignated for general activities		2,681,791		(295,522)		-		2,386,269
Designated by board of directors		136,957 28,177		-		-		136,957 28,177
Invested in furniture and equipment		20,177		<del>-</del>		<u> </u>		20,177
		2,846,925		(295,522)		-		2,551,403
Temporarily restricted net assets		469,112		3,211,786		-		3,680,898
Permanently restricted net assets		2,803,116	_	10,241,371	_	<u>-</u>	_	13,044,487
Total net assets	_	6,119,153		13,157,635				19,276,788
TOTAL LIABILITIES AND NET ASSETS	\$	6,869,363	\$	13,157,635	\$	(16,460)	\$	20,010,538

## NPH USA AND AFFILIATE CONSOLIDATING SCHEDULE OF ACTIVITIES Year Ended December 31, 2014

	NPH USA		<b>FWLEI</b>		LEI Eliminations		Total	
UNRESTRICTED NET ASSETS								
Support:								
Contributions	\$	13,271,257	\$	-	\$	(489,899)	\$	12,781,358
Bequests		72,782		-		-		72,782
Donated materials		1,259,310		-		-		1,259,310
Special events		1,811,533		-		-		1,811,533
Revenue:								
Interest and dividends		6,154		4,929		-		11,083
Unrealized gain (loss)		(5,167)		7,666		-		2,499
Realized gain		-		7,817		-		7,817
Distributions from beneficial interest in trusts		167,733		-		-		167,733
Miscellaneous		5,479		-		-		5,479
Net assets released from restrictions		256,316		795,338		-		1,051,654
Total unrestricted support and revenue		16,845,397		815,750		(489,899)		17,171,248
Expenses:								
Program services		13,133,506		490,899		(489,899)		13,134,506
Management and general		1,168,044		29,329		-		1,197,373
Fundraising		2,640,147		-				2,640,147
Total expenses		16,941,697	_	520,228		(489,899)		16,972,026
Increase (decrease) in unrestricted net assets		(96,300)		295,522				199,222

	NPH USA	FWLEI	Eliminations	Total
TEMPORARILY RESTRICTED NET ASSETS				
Revenue: Contributions	32,960	_	_	32,960
Interest and dividends	-	198,782	_	198,782
Unrealized gain	-	309,087	-	309,087
Realized gain	-	315,213	-	315,213
Net assets released from restrictions	(256,316)	(795,338)		(1,051,654)
Increase (decrease) in temporarily restricted				
net assets	(223,356)	27,744	-	(195,612)
DEDMANENTLY DESTRICTED NET ASSETS				
PERMANENTLY RESTRICTED NET ASSETS  Support:				
Contributions	_	214,370	_	214,370
Revenue:		214,070		214,070
Change in value of trusts	(82,383)			(82,383)
Increase (decrease) in permanently restricted net assets	(82,383)	214,370		131,987
restricted het assets	(62,363)	214,370		131,961
CHANGE IN NET ASSETS	(402,039)	537,636	-	135,597
NET ASSETS, BEGINNING OF YEAR	6,119,153	13,157,635	_	19,276,788
NET AGGETG, DEGINNING OF TEAR	0,110,100	10, 107,000		10,210,100
NET ASSETS, END OF YEAR	<u>\$ 5,717,114</u>	\$ 13,695,271	\$ -	\$ 19,412,385

# NPH USA AND AFFILIATE CONSOLIDATING SCHEDULE OF ACTIVITIES Year Ended December 31, 2013

	NPH USA	<b>FWLEI</b>	Eliminations	Total
UNRESTRICTED NET ASSETS				
Support:				
Contributions	\$ 11,340,466	\$ -	\$ (427,425)	\$ 10,913,041
Bequests	362,492	-	-	362,492
Donated materials	1,610,430	-	-	1,610,430
Special events	1,685,419	-	-	1,685,419
Revenue:				
Interest and dividends	6,855	4,625	-	11,480
Unrealized gain (loss)	(5,648)	38,422	-	32,774
Realized gain	-	8,365	-	8,365
Distributions from beneficial interest in trusts	91,241	-	-	91,241
Miscellaneous	28,652	-	-	28,652
Net assets released from restrictions	223,356	417,426		640,782
Total unrestricted support and revenue	15,343,263	468,838	(427,425)	15,384,676
Expenses:				
Program services	11,201,203	418,389	(417,425)	11,202,167
Management and general	1,335,452	53,885	(10,000)	1,379,337
Fundraising	2,426,676			2,426,676
Total expenses	14,963,331	472,274	(427,425)	15,008,180
Increase (decrease) in unrestricted net assets	379,932	(3,436)	<u>-</u>	376,496

	NPH USA	FWLEI	<b>Eliminations</b>	Total
TEMPORARILY RESTRICTED NET ASSETS				
Revenue:				
Interest and dividends	_	175,617	-	175,617
Unrealized gain	-	1,152,454	-	1,152,454
Realized gain	-	242,927	-	242,927
Net assets released from restrictions	(223,356)	(417,426)		(640,782)
Increase (decrease) in temporarily	(222.250)	4 450 570		020.046
restricted net assets	(223,356)	1,153,572		930,216
PERMANENTLY RESTRICTED NET ASSETS				
Support:				
Contributions	-	213,087	-	213,087
Revenue:				
Interest and dividends	-	68,309	-	68,309
Unrealized gain	-	85,604	-	85,604
Realized gain	404.050	26,592	-	26,592
Change in value of trusts	164,250			164,250
Increase in permanently				
restricted net assets	164,250	393,592		557,842
CHANGE IN NET ASSETS	320,826	1,543,728	_	1,864,554
	,-	,, -		,,
NET ASSETS DECINING OF VEAD	5,798,327	11,613,907		17,412,234
NET ASSETS, BEGINNING OF YEAR	5,190,321	11,015,301		17,712,234
	<b>.</b> 0.440.4 <b>-</b> 0	<b>.</b> 40.457.005		<b>A</b> 40.070.700
NET ASSETS, END OF YEAR	\$ 6,119,153	<u>\$ 13,157,635</u>	\$ -	\$ 19,276,788